

# Leaseurope



The Voice of Leasing and Automotive Rental in Europe



**Annual Survey  
2013**

## 1a. Total Leaseurope Leasing Market 2013

	New Production (Mio€)				Outstandings (Mio€)			
	New Production (Mio€)		% change		Outstandings (Mio€)		% change	
	2013	2012	not adjusted <sup>1</sup>	adjusted <sup>2</sup>	2013	2012	not adjusted <sup>1</sup>	adjusted <sup>2</sup>
<b>AT</b> Verband Österreichischer Leasing-Gesellschaften - VÖL	5,804.09	5,149.73	12.71%	12.71%	22,789.18	23,913.69	-4.70%	-4.70%
<b>BE</b> Association Belge des Entreprises de Leasing	4,121.80	4,450.30	-7.38%	-7.38%	12,783.90	12,655.50	1.01%	1.01%
<b>BE</b> Fédération Belge des Loueurs de Véhicules - RENTA	2,513.85	2,907.55	-13.54%	-13.54%	5,492.01	4,888.86	12.34%	12.34%
<b>BG</b> Bulgarian Association for Leasing - BAL	560.90	519.98	7.87%	7.87%	1,582.48	1,687.91	-6.25%	-6.25%
<b>CH</b> Schweizerischer Leasingverband - SLV	7,293.48	8,151.50	-10.53%	-8.61%	17,149.70	18,051.94	-5.00%	-2.96%
<b>CZ</b> Czech Leasing and Finance Association - CLFA	2,883.76	2,890.02	-0.22%	3.08%	7,178.68	7,740.94	-7.26%	-4.20%
<b>DE</b> Bundesverband Deutscher Leasing-Unternehmen e.V. - BDL	46,880.00	47,465.00	-1.23%	-1.23%	135,500.00	135,100.00	0.30%	0.30%
<b>DK</b> Finans og Leasing	5,793.05	5,361.04	8.06%	8.26%	12,100.99	12,069.40	0.26%	0.45%
<b>EE</b> Estonian Leasing Association	882.00	948.00	-6.96%	-6.96%	1,884.00	1,807.00	4.26%	4.26%
<b>ES</b> Asociación Española de Leasing y Renting - AELR	4,681.10	5,076.86	-7.80%	-7.80%	20,314.50	20,666.48	-1.70%	-1.70%
<b>ES</b> Asociación Española de Renting de Vehículos - AER	2,211.73	1,988.86	11.21%	11.21%	6,231.08	6,725.95	-7.36%	-7.36%
<b>FI</b> Federation of Finnish Financial Services - FKL	3,379.00	3,594.00	-5.98%	-5.98%	8,499.00	8,387.00	1.34%	1.34%
<b>FR</b> Association française des Sociétés Financières - ASF	28,766.00	30,424.00	-5.45%	-5.45%	84,679.00	85,466.00	-0.92%	-0.92%
<b>FR</b> Fédération Nationale des Loueurs de Véhicules - FNLV	8,773.00	8,586.00	2.18%	2.18%				
<b>GR</b> Association of Greek Leasing Companies - AGLC	213.50	183.46	16.37%	16.37%	5,913.41	5,924.04	-0.18%	-0.18%
<b>IT</b> Associazione Italiana Leasing - ASSILEA and ANIASA	16,533.00	18,533.00	-10.79%	-10.79%	100,762.00	109,036.00	-7.59%	-7.59%
<b>LT</b> Association of Lithuanian Banks - Leasing Committee	733.49	631.98	16.06%	16.06%	1,527.60	1,452.30	5.18%	5.18%
<b>LV</b> Latvian Lessors Association	612.60	606.38	1.03%	1.63%	1,126.27	1,193.82		
<b>NL</b> Nederlandse Vereniging van Leasemaatschappijen - NVL	4,172.00	3,893.00	7.17%	7.17%	8,000.00	8,200.00	-2.44%	-2.44%
<b>NL</b> Vereniging van Nederlandse Autoleasemaatschappijen - VNA	4,611.00	5,627.00	-18.06%	-18.06%	13,694.00	16,872.00	-18.84%	-18.84%
<b>NO</b> Finansieringsselskapenes Forening	5,159.41	5,186.15	-0.52%	3.90%	12,225.91	12,219.50	0.05%	4.49%
<b>PL</b> Polish Leasing Association	8,409.67	7,461.85	12.70%	13.05%	18,520.36	15,621.31	18.56%	18.92%
<b>PT</b> Associação Portuguesa de Leasing, Factoring e Renting - ALF	1,855.00	1,844.00	0.60%	0.60%	11,794.00	11,407.00	3.39%	3.39%
<b>RO</b> Romanian Leasing and Non Banking Financial Services Association	1,106.55	1,235.20	-10.42%	-10.42%	2,613.94	2,262.38	15.54%	15.54%
<b>RS</b> Association of Leasing Companies in Serbia - ALCS	271.11	272.32	-0.44%	-0.46%		691.72		
<b>RU</b> United Leasing Association - ULA	18,494.46	19,630.79	-5.79%	-0.10%	68,498.00	61,789.00		
<b>SE</b> Finansbolagens-forening	12,113.04	12,339.93	-1.84%	-2.43%	30,402.82	30,229.55	0.57%	-0.03%
<b>SI</b> Leasing Committee of the Banking Association of Slovenia	806.78	793.55	1.67%	1.67%	3,001.78	3,136.47	-4.29%	-4.29%
<b>SK</b> Association of Leasing Companies of the Slovak Republic	1,808.00	1,841.00	-1.79%	-1.79%	3,291.00	3,402.00	-3.26%	-3.26%
<b>TR</b> Auto Leasing and Rental Companies Association - Tokkder	1,444.92	962.01	50.20%	64.48%	2,867.58	2,143.29	33.79%	46.52%
<b>UA</b> Ukrainian Union of Lessors - UUL	544.95	567.15	-3.91%	-0.72%	1,042.60	1,280.94		
<b>UK</b> Finance and Leasing Association - FLA	48,498.69	45,073.81	7.60%	12.69%	101,901.66	103,418.55	-1.47%	3.20%
<b>TOTAL<sup>1</sup></b>	<b>251,931.95</b>	<b>254,195.42</b>			<b>723,367.44</b>	<b>729,440.54</b>		
<b>% (based on homogenous sample)</b>			<b>-0.89%</b>				<b>-0.90%</b>	
<b>TOTAL<sup>2</sup></b>	<b>255,948.62</b>	<b>254,195.42</b>			<b>733,686.38</b>	<b>729,440.54</b>		
<b>% (based on homogenous sample)</b>				<b>0.69%</b>				<b>0.51%</b>

1) not adjusted for exchange rate fluctuations 2) adjusted for exchange rate fluctuations

### General Notes

Data shown here are those contributed to Leaseurope by its Member Associations in the context of the 2013 Annual Survey. Data can include estimates provided by Member Associations. Data represents the share of the total national market represented by each association unless otherwise specified.

Data were provided in local currency. The exchange rates used are yearly average rates taken from Eurostat and can be found in table 5.

The data for 2012 shown here are those provided by Leaseurope's Member Associations in the 2012 Annual Survey except when changes in membership or major data modifications warranted the restating of figures for 2012.

Growth rates shown are calculated based on a homogenous sample of members reporting in both the 2012 and 2013 Annual Statistical Enquiries.

Leasing figures include data for long term rental/operating leasing. For definitions please refer to Methodological Notes and Glossary. Leasing and short term rental data are provided separately (see table 20a and 20b for short term rental figures).

Leaseurope members not reporting in this enquiry:

Cyprus: Cyprus Finance and Leasing Association - CFLA; Denmark: DANSKE BILUDLEJERE; Germany: Bundesverband der Autovermieter Deutschlands; Greece: Greek Car Rental Companies Association; Luxembourg: Fédération Luxembourgeoise des Loueurs de Véhicules; Malta: Rent A Car Association Malta; Morocco: Association Professionnelle des Sociétés de Financement - APSF; Netherlands: BOVAG; Tunisia: Association Professionnelle Tunisienne des Banques et des Etablissements Financiers

### Other Notes

Figures in *italics* are estimates

Figures for Germany are not final figures and may be subject to change

Outstanding figures for Portugal include only finance leasing

Figures for Russia and Poland are estimates of the entire leasing markets in these countries (this refers to all tables in the 2013 Annual Survey). Our Russian member, the United Leasing Association represents about 90% of the Russian market and our Polish member, the Polish Leasing Association also represents approximately 90% of the Polish market.

## 2a. Leasing Market 2013

	New Production						Outstandings				
	Mio€		% change		Number of Contracts			Mio€		% change	
	2013	2012	not adjusted <sup>1</sup>	adjusted <sup>2</sup>	2013	2012	%	2013	2012	not adjusted <sup>1</sup>	adjusted <sup>2</sup>
<b>AT</b> Verband Österreichischer Leasing-Gesellschaften - VÖL	5,357.14	4,703.61	13.89%	13.89%	170,525	171,738	-0.71%	21,542.27	22,546.38	-4.45%	-4.45%
<b>BE</b> Association Belge des Entreprises de Leasing	4,121.80	4,450.30	-7.38%	-7.38%	82,317	82,722	-0.49%	12,783.90	12,655.50	1.01%	1.01%
<b>BE</b> Fédération Belge des Loueurs de Véhicules - RENTA	2,513.85	2,907.55	-13.54%	-13.54%				5,492.01	4,888.86	12.34%	12.34%
<b>BG</b> Bulgarian Association for Leasing - BAL	560.90	519.98	7.87%	7.87%				1,582.48	1,687.91	-6.25%	-6.25%
<b>CH</b> Schweizerischer Leasingverband - SLV	7,293.48	8,151.50	-10.53%	-8.61%	217,692	236,631	-8.00%	17,149.70	18,051.94	-5.00%	-2.96%
<b>CZ</b> Czech Leasing and Finance Association - CLFA	1,558.39	1,627.74	-4.26%	-1.10%	47,508	49,022	-3.09%	4,676.71	5,325.46	-12.18%	-9.28%
<b>DE</b> Bundesverband Deutscher Leasing-Unternehmen e.V. - BDL	41,230.00	41,765.00	-1.28%	-1.28%	1,322,160	1,325,188	-0.23%	125,000.00	125,000.00		
<b>DK</b> Finans og Leasing	3,554.22	3,464.14	2.60%	2.80%	75,858	75,391	0.62%	7,931.19	8,475.22	-6.42%	-6.24%
<b>EE</b> Estonian Leasing Association	882.00	948.00	-6.96%	-6.96%	41,000	45,010	-8.91%	1,877.00	1,799.00	4.34%	4.34%
<b>ES</b> Asociación Española de Leasing y Renting - AELR	4,681.10	5,076.86	-7.80%	-7.80%	142,344	117,815	20.82%	20,314.50	20,666.48	-1.70%	-1.70%
<b>ES</b> Asociación Española de Renting de Vehículos - AER	2,211.73	1,988.86	11.21%	11.21%				6,231.08	6,725.95	-7.36%	-7.36%
<b>FI</b> Federation of Finnish Financial Services - FKL	1,365.00	1,542.00	-11.48%	-11.48%	154,095	142,391	8.22%	4,749.00	4,708.00	0.87%	0.87%
<b>FR</b> Association française des Sociétés Financières - ASF	28,766.00	30,424.00	-5.45%	-5.45%	929,090	991,587	-6.30%	84,679.00	85,466.00	-0.92%	-0.92%
<b>FR</b> Fédération Nationale des Loueurs de Véhicules - FNLV	8,773.00	8,586.00	2.18%	2.18%	417,675	437,169	-4.46%				
<b>GR</b> Association of Greek Leasing Companies - AGLC	213.50	183.46	16.37%	16.37%	1,200	2,021	-40.62%	5,913.41	5,924.04	-0.18%	-0.18%
<b>IT</b> Associazione Italiana Leasing - ASSILEA and ANIASA	16,533.00	18,533.00	-10.79%	-10.79%	395,337	374,300	5.62%	100,762.00	109,036.00	-7.59%	-7.59%
<b>LT</b> Association of Lithuanian Banks - Leasing Committee	733.49	631.98	16.06%	16.06%	149,694	193,867	-22.79%	1,527.60	1,452.30	5.18%	5.18%
<b>LV</b> Latvian Lessors Association	612.60	606.38	1.03%	1.63%				1,126.27	1,193.82	-5.66%	-5.09%
<b>NL</b> Nederlandse Vereniging van Leaseaansluitingen - NVL	4,172.00	3,893.00	7.17%	7.17%	54,326	42,965	26.44%	8,000.00	8,200.00	-2.44%	-2.44%
<b>NL</b> Vereniging van Nederlandse Autoleasemaatschappijen - VNA	4,611.00	5,627.00	-18.06%	-18.06%	175,513	194,669	-9.84%	13,694.00	16,872.00	-18.84%	-18.84%
<b>NO</b> Finansieringsselskapenes Forening	5,159.41	5,186.15	-0.52%	3.90%	40,611	38,845	4.55%	12,225.91	12,219.50	0.05%	4.49%
<b>PL</b> Polish Leasing Association	8,409.67	7,461.85	12.70%	13.05%	245,681	280,599	-12.44%	18,520.36	15,621.31	18.56%	18.92%
<b>PT</b> Associação Portuguesa de Leasing, Factoring e Renting - ALF	1,855.00	1,844.00	0.60%	0.60%	47,578	44,217	7.60%	11,794.00	11,407.00	3.39%	3.39%
<b>RO</b> Romanian Leasing and Non Banking Financial Services Association	1,106.55	1,235.20	-10.42%	-10.42%	34,384	37,068	-7.24%	2,613.94	2,262.38	15.54%	15.54%
<b>RS</b> Association of Leasing Companies in Serbia - ALCS	271.11	272.32	-0.44%	-0.46%	10,535	10,874	-3.12%		691.72		
<b>RU</b> United Leasing Association - ULA	18,494.46	19,630.79	-5.79%	-0.10%	151,000			68,498.00	61,789.00	10.86%	17.55%
<b>SE</b> Finansbolagens-forening	6,853.15	7,235.56	-5.29%	-5.86%	358,747	318,974	12.47%	19,642.72	19,748.28	-0.53%	-1.14%
<b>SI</b> Leasing Committee of the Banking Association of Slovenia	806.78	793.55	1.67%	1.67%	44,215	43,593	1.43%	3,001.78	3,136.47	-4.29%	-4.29%
<b>SK</b> Association of Leasing Companies of the Slovak Republic	1,033.00	1,093.00	-5.49%	-5.49%	27,375	28,212	-2.97%	2,266.00	2,374.00	-4.55%	-4.55%
<b>TR</b> Auto Leasing and Rental Companies Association - Tokkder	1,444.92	962.01	50.20%	64.48%	6,500	3,558	82.69%	2,867.58	2,143.29	33.79%	46.52%
<b>UA</b> Ukrainian Union of Lessors - UUL	544.95	567.15	-3.91%	-0.72%	10,612	11,228	-5.49%	1,042.60	1,280.94	-18.61%	-15.90%
<b>UK</b> Finance and Leasing Association - FLA	11,009.59	12,100.58	-9.02%	-4.71%				36,724.91	40,694.56	-9.75%	-5.48%
<b>TOTAL</b>	<b>196,732.79</b>	<b>204,012.52</b>			<b>5,353,572</b>	<b>5,299,654</b>		<b>624,229.92</b>	<b>634,043</b>		
<b>% (based on homogenous sample)</b>			<b>-3.57%</b>	<b>-2.48%</b>			<b>-1.83%</b>			<b>-1.62%</b>	<b>-0.49%</b>

1) not adjusted for exchange rate fluctuations 2) adjusted for exchange rate fluctuations

### Notes

Figures in *italics* are estimates

Growth rates shown are calculated based on a homogenous sample of members reporting in both the 2012 and 2013 Annual Statistical Enquiries

Outstanding figures for Portugal include only finance leasing

## 2b. Hire Purchase 2013

	New Production							Outstandings (Mio€)			
	Mio€		% changes		Number of Contracts			Mio€		% changes	
	2013	2012	not adjusted <sup>1</sup>	adjusted <sup>2</sup>	2013	2012	%	2013	2012	not adjusted <sup>1</sup>	adjusted <sup>2</sup>
AT Verband Österreichischer Leasing-Gesellschaften - VÖL	446.96	446.12	0.19%	0.19%	14,333	14,826	-3.33%	1,246.91	1,367.31	-8.81%	-8.81%
BE Association Belge des Entreprises de Leasing											
BE Fédération Belge des Loueurs de Véhicules - RENTA											
BG Bulgarian Association for Leasing - BAL											
CH Schweizerischer Leasingverband - SLV											
CZ Czech Leasing and Finance Association - CLFA	1,325.37	1,262.28	5.00%	8.47%	69,356	65,640	5.66%	2,501.96	2,415.48	3.58%	7.00%
DE Bundesverband Deutscher Leasing-Unternehmen e.V. - BDL	5,650.00	5,700.00	-0.88%	-0.88%	70,000	68,000	2.94%	10,500.00	10,100.00	3.96%	3.96%
DK Finans og Leasing	2,238.83	1,896.91	18.03%	18.25%	115,685	96,003	20.50%	4,169.81	3,594.18	16.02%	16.24%
EE Estonian Leasing Association								7.00	8.00	-12.50%	-12.50%
ES Asociación Española de Leasing y Renting - AELR											
ES Asociación Española de Renting de Vehículos - AER											
FI Federation of Finnish Financial Services - FKL	2,014.00	2,052.00	-1.85%	-1.85%	92,180	91,169	1.11%	3,750.00	3,679.00	1.93%	1.93%
FR Association française des Sociétés Financières - ASF											
FR Fédération Nationale des Loueurs de Véhicules - FNLV											
GR Association of Greek Leasing Companies - AGLC											
IT Associazione Italiana Leasing - ASSILEA and ANIASA											
LT Association of Lithuanian Banks - Leasing Committee											
LV Latvian Lessors Association											
NL Nederlandse Vereniging van Leasemaatschappijen - NVL											
NL Vereniging van Nederlandse Autoleasemaatschappijen - VNA											
NO Finansieringsselskapenes Forening											
PL Polish Leasing Association											
PT Associação Portuguesa de Leasing, Factoring e Renting - ALF											
RO Romanian Leasing and Non Banking Financial Services Association											
RS Association of Leasing Companies in Serbia - ALCS											
RU United Leasing Association - ULA											
SE Finansbolagens-forening	5,259.90	5,104.38	3.05%	2.42%	233,230	210,240	10.94%	10,760.10	10,481.27	2.66%	2.04%
SI Leasing Committee of the Banking Association of Slovenia											
SK Association of Leasing Companies of the Slovak Republic	775.00	748.00	3.61%	3.61%	47,585	45,157	5.38%	1,025.00	1,028.00	-0.29%	-0.29%
TR Auto Leasing and Rental Companies Association - Tokkder											
UA Ukrainian Union of Lessors - UUL											
UK Finance and Leasing Association - FLA	37,489.11	32,973.23	13.70%	19.08%				65,176.74	62,723.99	3.91%	8.83%
<b>TOTAL</b>	<b>55,199.16</b>	<b>50,182.90</b>			<b>642,369</b>	<b>591,035</b>		<b>99,137.52</b>	<b>95,397.23</b>		
% (based on homogenous sample)			<b>10.00%</b>	<b>13.57%</b>			<b>8.69%</b>			<b>3.92%</b>	<b>7.18%</b>

1) not adjusted for exchange rate fluctuations 2) adjusted for exchange rate fluctuations

### Notes

Figures in *italics* are estimates

Growth rates shown are calculated based on a homogenous sample of members reporting in both the 2012 and 2013 Annual Statistical Enquiries

## 4. 2013 Market Shares

### Leasing incl Long Term Rental

2013	New Production (Mio €)	Share of Leaseurope Market	Representivity	Total Market Size (Mio €)
<b>AT</b> Verband Österreichischer Leasing-Gesellschaften - VÖL	5,804.09	2.30%	96.15%	6,036.50
<b>BE</b> Association Belge des Entreprises de Leasing	4,121.80	1.64%	90.00%	4,579.78
<b>BE</b> Fédération Belge des Loueurs de Véhicules - RENTA	2,513.85	1.00%	90.00%	2,793.17
<b>BG</b> Bulgarian Association for Leasing - BAL	560.90	0.22%	90.00%	623.23
<b>CH</b> Schweizerischer Leasingverband - SLV	7,293.48	2.90%	82.00%	8,894.48
<b>CZ</b> Czech Leasing and Finance Association - CLFA	2,883.76	1.14%	97.00%	2,972.95
<b>DE</b> Bundesverband Deutscher Leasing-Unternehmen e.V. - BDL	46,880.00	18.61%	88.00%	53,272.73
<b>DK</b> Finans og Leasing	5,793.05	2.30%	90.00%	6,436.72
<b>EE</b> Estonian Leasing Association	882.00	0.35%	95.00%	928.42
<b>ES</b> Asociación Española de Leasing y Renting - AELR	4,681.10	1.86%	93.75%	4,993.17
<b>ES</b> Association Espanola de Renting de Vehiculos - AER	2,211.73	0.88%	98.00%	2,256.87
<b>FI</b> Federation of Finnish Financial Services - FKL	3,379.00	1.34%	80.00%	4,223.75
<b>FR</b> Association française des Sociétés Financières - ASF	28,766.00	11.42%	98.00%	29,353.06
<b>FR</b> Fédération Nationale des Loueurs de Véhicules - FNLV	8,773.00	3.48%	99.00%	8,861.62
<b>GR</b> Association of Greek Leasing Companies - AGLC	213.50	0.08%	100.00%	213.50
<b>IT</b> Associazione Italiana Leasing - ASSILEA and ANIASA	16,533.00	6.56%	95.00%	17,403.16
<b>LT</b> Association of Lithuanian Banks - Leasing Committee	733.49	0.29%		
<b>LV</b> Latvian Lessors Association	612.60	0.24%	97.00%	631.55
<b>NL</b> Nederlandse Vereniging van Leasemaatschappijen - NVL	4,172.00	1.66%	95.00%	4,391.58
<b>NL</b> Vereniging van Nederlandse Autoleasemaatschappijen - VNA	4,611.00	1.83%	90.00%	5,123.33
<b>NO</b> Finansieringsselskapenes Forening	5,159.41	2.05%	90.00%	5,732.68
<b>PL</b> Polish Leasing Association	8,409.67*	3.34%	100.00%	8,409.67*
<b>PT</b> Associação Portuguesa de Leasing, Factoring e Renting - ALF	1,855.00	0.74%	99.00%	1,873.74
<b>RO</b> Romanian Leasing and Non Banking Financial Services Association	1,106.55	0.44%	88.00%	1,257.44
<b>RS</b> Association of Leasing Companies in Serbia - ALCS	271.11	0.11%	91.50%	296.30
<b>RU</b> United Leasing Association - ULA	18,494.46*	7.34%	100.00%	18,494.46*
<b>SE</b> Finansbolagens-forening	12,113.04	4.81%	80.00%	15,141.31
<b>SI</b> Leasing Committee of the Banking Association of Slovenia	806.78	0.32%	92.80%	869.38
<b>SK</b> Association of Leasing Companies of the Slovak Republic	1,808.00	0.72%	97.00%	1,863.92
<b>TR</b> Auto Leasing and Rental Companies Association - Tokkder	1,444.92	0.57%	73.00%	1,979.34
<b>UA</b> Ukrainian Union of Lessors - UUL	544.95	0.22%	85.00%	641.12
<b>UK</b> Finance and Leasing Association - FLA	48,498.69	19.25%	95.00%	51,051.26
<b>Leaseurope's representativity</b>	<b>251,931.95</b>		<b>91.5%</b>	<b>271,600.16</b>

(\*\*)

### Notes

\*Figures for Russia and Poland are estimates of the entire leasing markets in these countries. Our Russian member, the United Leasing Association represents about 90% of the Russian market and our Polish member, the Polish Leasing Associations also represents about 90% of the Polish market.

\*\* Leaseurope's representativity reflects its membership only

## 5. Exchange Rates

ISO2	Country	2013	2012
AT	Austria	1	1
BE	Belgium	1	1
BG	Bulgaria	1.9558	1.9558
CH	Switzerland	1.2311	1.2053
CZ	Czech Republic	25.98	25.149
DE	Germany	1	1
DK	Denmark	7.4579	7.4437
EE	Estonia	1	1
ES	Spain	1	1
FI	Finland	1	1
FR	France	1	1
GR	Greece	1	1
IT	Italy	1	1
LT	Lithuania	3.4528	3.4528
LV	Latvia	0.7015	0.6973
NL	Netherlands	1	1
NO	Norway	7.8067	7.4751
PL	Poland	4.1975	4.1847
PT	Portugal	1	1
RO	Romania	1	1
RS	Serbia	113.11	113.1277
RU	Russian Federation	42.337	39.9262
SE	Sweden	8.6515	8.7041
SI	Slovenia	1	1
SK	Slovakia	1	1
TR	Turkey	2.5335	2.3135
UA	Ukraine	10.6121	10.2705
UK	United Kingdom	0.8492	0.8108

### Notes:

These rates are a yearly average and are taken from Eurostat (extraction date for 2013 exchange rates is 27.03.2014). Where exchange rates were not available from Eurostat, information from the national central banks was used.

Rates in the table are provided in the following way: 1 Eur = x Local Currency, for instance 1 Eur = 0,8492 GDP in 2013

Romanian Leasing and Non-Banking Financial Services Association reports in Euros

## 6a. Equipment (Leasing & Hire Purchase)

Mio €	New Production							Outstandings			
	Mio €		% change		Number of Contracts			Mio €		% change	
	2013	2012	not adj. <sup>1</sup>	adjusted <sup>2</sup>	2013	2012	%	2013	2012	not adj. <sup>1</sup>	adjusted <sup>2</sup>
AT	4,690.70	4,688.65	0.04%	0.04%	184,697	186,379	-0.90%	11,862.32	12,097.70	-1.95%	-1.95%
BE	3,683.40	4,088.00	-9.90%	-9.90%	82,155	82,524	-0.45%	8,613.70	8,531.80	0.96%	0.96%
BE	2,513.85	2,907.55	-13.54%	-13.54%				5,492.01	4,888.86	12.34%	12.34%
BG	518.27	470.63	10.12%	10.12%				1,272.29	1,383.92	-8.07%	-8.07%
CH	7,275.61	8,061.06	-9.74%	-7.81%	217,685	236,624	-8.00%	16,239.14	17,097.82	-5.02%	-2.99%
CZ	2,806.01	2,767.78	1.38%	4.73%	116,849	114,621	1.94%	5,882.91	6,116.27	-3.82%	-0.64%
DE	45,550.00	45,700.00	-0.33%	-0.33%	1,392,000	1,393,000	-0.07%	95,500.00	95,100.00	0.42%	0.42%
DK	5,712.06	5,294.14	7.89%	8.10%	191,543	171,394	11.76%	11,083.82	11,054.72	0.26%	0.45%
EE	882.00	946.00	-6.77%	-6.77%	41,000	45,000	-8.89%	1,849.00	1,768.00	4.58%	4.58%
ES	3,865.72	4,112.69	-6.01%	-6.01%	141,439	116,861	21.03%	12,482.60	11,572.82	7.86%	7.86%
ES	2,211.73	1,988.86	11.21%	11.21%				6,231.08	6,725.95	-7.36%	-7.36%
FI	3,351.00	3,563.00	-5.95%	-5.95%	246,263	233,545	5.45%	8,092.00	7,995.00	1.21%	1.21%
FR	24,407.00	25,132.00	-2.88%	-2.88%	927,187	989,395	-6.29%	46,803.00	47,125.00	-0.68%	-0.68%
FR	8,773.00	8,586.00	2.18%	2.18%	417,675	437,169	-4.46%				
GR	134.51	121.59	10.63%	10.63%	1,182	1,958	-39.63%	1,322.05	1,162.65	13.71%	13.71%
IT	13,056.00	13,092.00	-0.27%	-0.27%	391,632	369,625	5.95%	36,143.00	39,462.00	-8.41%	-8.41%
LT	722.92	616.98	17.17%	17.17%	149,669	193,842	-22.79%	1,326.32	1,155.47	14.79%	14.79%
LV	610.39	604.56	0.97%	1.57%				1,126.27	1,185.84	-5.02%	-4.45%
NL	4,172.00	3,888.00	7.30%	7.30%	54,326	42,965	26.44%	8,000.00	8,200.00	-2.44%	-2.44%
NL	4,611.00	5,627.00	-18.06%	-18.06%	175,513	194,669	-9.84%	13,694.00	16,872.00	-18.84%	-18.84%
NO	5,150.06	5,174.11	-0.46%	3.95%	40,538	38,755	4.60%	12,031.08	11,927.73	0.87%	5.34%
PL	8,021.25	7,111.07	12.80%	13.14%	245,377	280,412	-12.49%	16,672.66	13,777.48	21.01%	21.38%
PT	1,356.00	1,326.00	2.26%	2.26%	46,167	42,989	7.39%	4,043.00	4,727.00	-14.47%	-14.47%
RO	1,051.40	1,185.40	-11.30%	-11.30%	34,321	37,024	-7.30%	2,169.70	1,777.37	22.07%	22.07%
RS	269.21	272.07	-1.05%	-1.07%	10,531	10,873	-3.15%		691.72		
RU	18,310.23	19,340.68	-5.33%	0.39%	151,000			67,269.76	61,789.00	8.87%	15.44%
SE	12,090.74	12,335.22	-1.98%	-2.57%	591,923	529,129	11.87%	30,343.99	30,160.96	0.61%	0.00%
SI	742.68	732.72	1.36%	1.36%	44,012	43,367	1.49%	1,324.41	1,371.68	-3.45%	-3.45%
SK	1,747.00	1,755.00	-0.46%	-0.46%	74,859	73,283	2.15%	2,842.00	2,851.00	-0.32%	-0.32%
TR	1,444.92	962.01	50.20%	64.48%	6,500	3,558	82.69%	2,867.58	2,143.29	33.79%	46.52%
UA	544.95	567.15	-3.91%	-0.72%	10,612	11,228	-5.49%	1,042.60	1,203.34	-13.36%	-10.48%
UK	48,125.43	44,761.80	7.51%	12.61%				101,901.66	103,418.55	-1.47%	3.20%
<b>TOTAL</b>	<b>238,401.02</b>	<b>237,779.73</b>			<b>5,986,655</b>	<b>5,880,189</b>		<b>535,523.93</b>	<b>535,334.94</b>		
<b>% (based on homogenous sample)</b>			<b>0.26%</b>	<b>1.94%</b>			<b>-0.76%</b>			<b>0.16%</b>	<b>2.07%</b>

1) not adjusted for exchange rate fluctuations 2) adjusted for exchange rate fluctuations

### Notes

Figures in *italics* are estimates

Growth rates shown are calculated based on a homogenous sample of members reporting in both the 2012 and 2013 Annual Statistical Enquiries

Outstanding figures for Portugal include only finance leasing

## 6b. Real Estate

Mio €	New Production							Outstandings (Mio€)				
	Mio €		% change		Number of Contracts			Mio €		% change		
	2013	2012	not adj. <sup>1</sup>	adjusted <sup>2</sup>	2013	2012	%	2013	2012	not adj. <sup>1</sup>	adjusted <sup>2</sup>	
AT	Verband Österreichischer Leasing-Gesellschaften - VÖL	1,113.40	461.08	141.48%	141.48%	161	185	-12.97%	10,926.86	11,815.99	-7.52%	-7.52%
BE	Association Belge des Entreprises de Leasing	438.40	362.30	21.00%	21.00%	162	198	-18.18%	4,170.20	4,123.70	1.13%	1.13%
BE	Fédération Belge des Loueurs de Véhicules - RENTA											
BG	Bulgarian Association for Leasing - BAL	42.64	49.35	-13.61%	-13.61%				310.19	303.99	2.04%	2.04%
CH	Schweizerischer Leasingverband - SLV	17.87	90.43	-80.24%	-79.82%	7	7		910.57	954.12	-4.56%	-2.52%
CZ	Czech Leasing and Finance Association - CLFA	77.75	122.23	-36.39%	-34.29%	15	41	-63.41%	1,295.77	1,624.68	-20.24%	-17.61%
DE	Bundesverband Deutscher Leasing-Unternehmen e.V. - BDL	1,330.00	1,765.00	-24.65%	-24.65%	160	188	-14.89%	40,000.00	40,000.00		
DK	Finans og Leasing	80.99	66.90	21.05%	21.29%				1,017.18	1,014.68	0.25%	0.44%
EE	Estonian Leasing Association		2.00	-100.00%	-100.00%		10	-100.00%	35.00	39.00	-10.26%	-10.26%
ES	Asociación Española de Leasing y Renting - AELR	815.38	964.17	-15.43%	-15.43%	905	954	-5.14%	7,831.90	9,093.66	-13.88%	-13.88%
ES	Asociación Española de Renting de Vehículos - AER											
FI	Federation of Finnish Financial Services - FKL	28.00	31.00	-9.68%	-9.68%	12	15	-20.00%	407.00	392.00	3.83%	3.83%
FR	Association française des Sociétés Financières - ASF	4,359.00	5,292.00	-17.63%	-17.63%	1,903	2,192	-13.18%	37,876.00	38,341.00	-1.21%	-1.21%
FR	Fédération Nationale des Loueurs de Véhicules - FNLV											
GR	Association of Greek Leasing Companies - AGLC	78.99	61.87	27.67%	27.67%	18	63	-71.43%	4,591.36	4,761.39	-3.57%	-3.57%
IT	Associazione Italiana Leasing - ASSILEA and ANIASA	3,477.00	5,441.00	-36.10%	-36.10%	3,705	4,675	-20.75%	64,619.00	69,574.00	-7.12%	-7.12%
LT	Association of Lithuanian Banks - Leasing Committee	10.57	15.00	-29.54%	-29.54%	25	25		201.29	296.83	-32.19%	-32.19%
LV	Latvian Lessors Association	2.21	1.82	21.36%	22.09%					7.97		
NL	Nederlandse Vereniging van Leasemaatschappijen - NVL		5.00	-100.00%	-100.00%							
NL	Vereniging van Nederlandse Autoleasemaatschappijen - VNA											
NO	Finansieringsselskaperens Forening	9.35	12.04	-22.33%	-18.89%	73	90	-18.89%	194.83	291.77	-33.22%	-30.26%
PL	Polish Leasing Association	388.42	350.78	10.73%	11.07%	304	187	62.57%	1,847.70	1,843.84	0.21%	0.52%
PT	Associação Portuguesa de Leasing, Factoring e Renting - ALF	499.00	518.00	-3.67%	-3.67%	1,411	1,228	14.90%	7,751.00	6,680.00	16.03%	16.03%
RO	Romanian Leasing and Non Banking Financial Services Association	55.15	49.80	10.75%	10.75%	63	44	43.18%	444.24	485.01	-8.40%	-8.40%
RS	Association of Leasing Companies in Serbia - ALCS	1.91	0.25	658.96%	658.85%	4	1	300.00%				
RU	United Leasing Association - ULA	184.24	290.11	-36.49%	-32.66%				1,228.24			
SE	Finansbolagens-forening	22.31	4.71	373.63%	370.77%	54	85	-36.47%	58.83	68.59	-14.22%	-14.74%
SI	Leasing Committee of the Banking Association of Slovenia	64.10	60.83	5.38%	5.38%	203	226	-10.18%	1,677.37	1,764.79	-4.95%	-4.95%
SK	Association of Leasing Companies of the Slovak Republic	61.00	86.00	-29.07%	-29.07%	101	86	17.44%	449.00	551.00	-18.51%	-18.51%
TR	Auto Leasing and Rental Companies Association - Tokkder											
UA	Ukrainian Union of Lessors - UUL									77.60		
UK	Finance and Leasing Association - FLA	373.27	312.01	19.63%	25.30%							
<b>TOTAL</b>		<b>13,530.93</b>	<b>16,415.69</b>			<b>9,286</b>	<b>10,500</b>		<b>187,843.52</b>	<b>194,105.60</b>		
<b>% (based on homogenous sample)</b>				<b>-17.57%</b>	<b>-17.37%</b>			<b>-11.56%</b>			<b>-3.82%</b>	<b>-3.78%</b>

1) not adjusted for exchange rate fluctuations 2) adjusted for exchange rate fluctuations

### Notes

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Outstanding figures for Portugal include only finance leasing



## 20a. Short Term Car Rental

	Number of Cars Bought in the Year		Fleet Size		Number of Rentals Made During the Year	
	2013	2012	2013	2012	2013	2012
<b>BE</b> Fédération Belge des Loueurs de Véhicules - RENTA	22,246	24,718	17,603	17,779	527,038	433,227
<b>FR</b> Fédération Nationale des Loueurs de Véhicules	160,000	170,000	150,000	160,000	3,500,000	3,660,000
<b>IT</b> ANIASA	82,287	87,734	100,260	102,000	4,211,000	4,361,000
<b>NL</b> BOVAG		19,141		26,975		
<b>TR</b> Auto Leasing and Rental Companies Association - Tokkder	28,437	13,940	25,010	20,500	2,130,120	1,746,000
<b>UA</b> Ukrainian Union of Lessors - UUL		218		1,389		
<b>UK</b> British Vehicle Rental and Leasing Association - BVRLA	<i>280,000</i>	<i>240,000</i>	<i>240,000</i>	194,000	<i>11,000,000</i>	<i>10,500,000</i>
<b>TOTAL</b>	<b>572,970</b>	<b>555,751</b>	<b>532,873</b>	<b>522,643</b>	<b>21,368,158</b>	<b>20,700,227</b>

## 20b. Short Term Rental - Total Fleet Per Vehicle Category

	Passenger Cars	2013 Fleet Size		Total
		LCVs < 3.5 t	HCVs > 3.5 t	
<b>BE</b> Fédération Belge des Loueurs de Véhicules - RENTA	17,603	793		18,396
<b>FR</b> Fédération Nationale des Loueurs de Véhicules	150,000	36,000		186,000
<b>IT</b> ANIASA	100,260	4,364		104,624
<b>NL</b> BOVAG				
<b>TR</b> Auto Leasing and Rental Companies Association - Tokkder	25,010			25,010
<b>UA</b> Ukrainian Union of Lessors - UUL				
<b>UK</b> British Vehicle Rental and Leasing Association - BVRLA	<i>240,000</i>	<i>160,000</i>		<i>400,000</i>
<b>TOTAL</b>	<b>532,873</b>			<b>734,030</b>

### Notes

Figures in *italics* are estimates