



The Voice of Leasing and Automotive Rental in Europe



## Annual Survey 2014

## 1a. Total Leaseurope Leasing Market 2014

	New Production (Mio€)				Outstandings (Mio€)			
	New Production (Mio€)		% change		Outstandings (Mio€)		% change	
	2014	2013	not adjusted <sup>1</sup>	adjusted <sup>2</sup>	2014	2013	not adjusted <sup>1</sup>	adjusted <sup>2</sup>
AT Verband Österreichischer Leasing-Gesellschaften - VOL	5,522.83	5,804.09	-4.85%	-4.85%	22,345.06	22,789.18	-1.95%	-1.95%
BE Association Belge des Entreprises de Leasing	4,356.90	4,121.80	5.70%	5.70%	12,997.60	12,783.90	1.67%	1.67%
BE Fédération Belge des Loueurs de Véhicules - RENTA	2,825.00	2,513.85	12.38%	12.38%	5,717.17	5,492.01	4.10%	4.10%
BG Bulgarian Association for Leasing - BAL	563.63	560.90	0.49%	0.49%	1,598.11	1,582.48	0.99%	0.99%
CH Schweizerischer Leasingverband - SLV	8,485.10	7,275.61	16.62%	15.05%	17,604.97	16,239.14	8.41%	6.95%
CZ Czech Leasing and Finance Association - CLFA	3,136.19	2,883.76	8.75%	15.27%	7,028.07	7,178.68	-2.10%	3.77%
DE Bundesverband Deutscher Leasing-Unternehmen e.V. - BDL	49,840.00	45,820.00	8.77%	8.77%	132,500.00	135,600.00	-2.29%	-2.29%
DK Finans og Leasing	6,251.95	5,793.05	7.92%	7.88%	13,299.62	12,100.99	9.91%	9.86%
EE Estonian Leasing Association	867.00	882.00	-1.70%	-1.70%	2,008.00	1,884.00	6.58%	6.58%
ES Asociación Española de Leasing y Renting - AELR	6,550.01	4,681.10	39.92%	39.92%	21,177.16	20,314.50	4.25%	4.25%
ES Asociación Española de Renting de Vehículos - AER	2,607.88	2,211.73	17.91%	17.91%	6,257.83	6,231.08	0.43%	0.43%
FI Federation of Finnish Financial Services - FKL	3,640.00	3,379.00	7.72%	7.72%	8,727.00	8,499.00	2.68%	2.68%
FR Association française des Sociétés Financières - ASF	30,043.00	28,766.00	4.44%	4.44%	85,074.00	84,679.00	0.47%	0.47%
FR Fédération Nationale des Loueurs de Véhicules - FNLV	10,166.00	8,773.00	15.88%	15.88%				
GR Association of Greek Leasing Companies - AGLC	213.44	213.50	-0.03%	-0.03%	5,452.81	5,913.41	-7.79%	-7.79%
IT Associazione Italiana Leasing - ASSILEA and ANIASA	18,028.00	16,151.00	11.62%	11.62%	99,456.00	104,153.00	-4.51%	-4.51%
LT Association of Lithuanian Banks - Leasing Committee	937.82	733.49	27.86%	27.86%	1,519.72	1,527.60	-0.52%	-0.52%
LV Latvian Lessors Association	530.84	611.47	-13.19%	-13.19%	1,120.47	1,124.18	-0.33%	-0.33%
MA Association Professionnelle des Sociétés de Financement - APSF	1,155.03	1,152.31	0.24%	0.37%	3,715.36	3,701.97	0.36%	0.50%
NL Nederlandse Vereniging van Leasemaatschappijen - NVL	4,292.00	4,172.00	2.88%	2.88%	8,000.00	8,000.00		
NL Vereniging van Nederlandse Autoleasemaatschappijen - VNA	4,525.00	4,611.00	-1.87%	-1.87%	14,088.00	13,694.00	2.88%	2.88%
NO Finansieringsselskapenes Forening	5,567.97	5,159.41	7.92%	15.49%	12,601.62	12,225.91	3.07%	10.30%
PL Polish Leasing Association	10,233.52	8,409.67	21.69%	21.30%	18,195.33	15,371.51	18.37%	18.00%
PT Associação Portuguesa de Leasing, Factoring e Renting - ALF	2,421.00	1,855.00	30.51%	30.51%	10,212.00	11,794.00	-13.41%	-13.41%
RO Romanian Leasing and Non Banking Financial Services Association	1,174.79	1,106.55	6.17%	6.17%	2,415.43	2,613.94	-7.59%	-7.59%
RS Association of Leasing Companies in Serbia - ALCS	288.77	271.05	6.54%	10.46%				
RU United Leasing Association - ULA	13,626.21	18,494.46	-26.32%	-11.33%	62,804.45	68,498.00	-8.31%	10.34%
SE AFINA regrouping Finansbolagens Förening and Svenska Bankföreningen	12,312.69	12,113.04	1.65%	6.90%	29,338.02	30,402.82	-3.50%	1.48%
SI Leasing Committee of the Banking Association of Slovenia	719.76	806.78	-10.79%	-10.79%	1,431.60	3,001.78	-52.31%	-52.31%
SK Association of Leasing Companies of the Slovak Republic	1,941.00	1,808.00	7.36%	7.36%	3,327.00	3,291.00	1.09%	1.09%
TR Auto Leasing and Rental Companies Association - Tokkder	1,761.23	1,444.92	21.89%	39.84%	3,435.75	2,867.58	19.81%	37.45%
UA Ukrainian Union of Lessors - UUL	303.96	544.95	-44.22%	-42.63%	1,329.73	1,042.60	27.54%	31.19%
UK Finance and Leasing Association - FLA	60,840.82	49,554.91	22.77%	16.54%	114,775.72	102,589.31	11.88%	6.20%
<b>TOTAL</b>	<b>275,729.31</b>	<b>252,679.40</b>			<b>729,553.61</b>	<b>727,186.56</b>		
% (based on homogenous sample)			9.12%	9.53%			0.33%	1.70%

1) not adjusted for exchange rate fluctuations 2) adjusted for exchange rate fluctuations

### General Notes

Data shown here are those contributed to Leaseurope by its Member Associations in the context of the 2014 Annual Survey. Data can include estimates provided by Member Associations. Data represents the share of the total national market represented by each association unless otherwise specified.

Data were provided in local currency. The exchange rates used are yearly average rates taken from Eurostat and can be found in table 5.

The data for 2013 shown here are those provided by Leaseurope's Member Associations in the 2013 Annual Survey except when changes in membership or major data modifications warranted the restating of figures for 2013.

Growth rates shown are calculated based on a homogenous sample of members reporting in both the 2013 and 2014 Annual Statistical Enquiries.

Leasing figures include data for long term rental/operating leasing. For definitions please refer to Methodological Notes and Glossary. Leasing and short term rental data are provided separately (see table 20a and 20b for short term rental figures).

Leaseurope members not reporting in this enquiry:

Cyprus: Cyprus Finance and Leasing Association - CFLA; Germany: Bundesverband der Autovermieter Deutschlands; Greece: Greek Car Rental Companies Association; Ireland: Car Rental Council of Ireland; Luxembourg: Fédération Luxembourgeoise des Loueurs de Véhicules; Malta: Rent A Car Association Malta; Netherlands: BOVAG; Tunisia: Association Professionnelle Tunisienne des Banques et des Etablissements Financiers

### Other Notes

Figures in *italics* are estimates

Outstanding figures for Portugal include only finance leasing

Figures for Russia and Poland are estimates of the entire leasing markets in these countries (this refers to all tables in the 2013 Annual Survey). Our Russian member, the United Leasing Association represents about 90% of the Russian market and our Polish member, the Polish Leasing Association also represents approximately 90% of the Polish market.

As of 2014, The Leasing Committee of the Banking Association of Slovenia does not include the statistics from those members who transferred some/all portions of their real estate portfolio into specialised companies.

## 2a. Leasing Market 2014

	New Production							Outstandings			
	Mio€		% change		Number of Contracts			Mio€		% change	
	2014	2013	not adjusted <sup>1</sup>	adjusted <sup>2</sup>	2014	2013	%	2014	2013	not adjusted <sup>1</sup>	adjusted <sup>2</sup>
<b>AT</b> Verband Österreichischer Leasing-Gesellschaften - VÖL	5,080.09	5,357.14	-5.17%	-5.17%	172,979	170,525	1.44%	21,157.31	21,542.27	-1.79%	-1.79%
<b>BE</b> Association Belge des Entreprises de Leasing	4,356.90	4,121.80	5.70%	5.70%	81,488	82,317	-1.01%	12,997.60	12,783.90	1.67%	1.67%
<b>BE</b> Fédération Belge des Loueurs de Véhicules - RENTA	2,825.00	2,513.85	12.38%	12.38%				5,717.17	5,492.01	4.10%	4.10%
<b>BG</b> Bulgarian Association for Leasing - BAL	563.63	560.90	0.49%	0.49%				1,598.11	1,582.48	0.99%	0.99%
<b>CH</b> Schweizerischer Leasingverband - SLV	8,485.10	7,275.61	16.62%	15.05%	238,221	217,685	9.43%	17,604.97	16,239.14	8.41%	6.95%
<b>CZ</b> Czech Leasing and Finance Association - CLFA	1,720.15	1,558.39	10.38%	16.99%	51,812	47,508	9.06%	4,466.52	4,676.71	-4.49%	1.23%
<b>DE</b> Bundesverband Deutscher Leasing-Unternehmen e.V. - BDL	43,920.00	39,810.00	10.32%	10.32%	1,432,130	1,342,160	6.70%	122,000.00	125,000.00	-2.40%	-2.40%
<b>DK</b> Finans og Leasing	4,352.10	3,554.22	22.45%	22.40%	98,617	75,858	30.00%	8,662.88	7,931.19	9.23%	9.18%
<b>EE</b> Estonian Leasing Association	867.00	882.00	-1.70%	-1.70%	40,000	41,000	-2.44%	2,008.00	1,877.00	6.98%	6.98%
<b>ES</b> Asociación Española de Leasing y Renting - AELR	6,550.01	4,681.10	39.92%	39.92%	181,431	142,344	27.46%	21,177.16	20,314.50	4.25%	4.25%
<b>ES</b> Association Espanola de Renting de Vehiculos - AER	2,607.88	2,211.73	17.91%	17.91%				6,257.83	6,231.08	0.43%	0.43%
<b>FI</b> Federation of Finnish Financial Services - FKL	1,540.00	1,365.00	12.82%	12.82%	212,297	154,095	37.77%	4,858.00	4,749.00	2.30%	2.30%
<b>FR</b> Association française des Sociétés Financières - ASF	30,043.00	28,766.00	4.44%	4.44%	968,016	929,090	4.19%	85,074.00	84,679.00	0.47%	0.47%
<b>FR</b> Fédération Nationale des Loueurs de Véhicules - FNLV	10,166.00	8,773.00	15.88%	15.88%	444,672	417,675	6.46%				
<b>GR</b> Association of Greek Leasing Companies - AGLC	213.44	213.50	-0.03%	-0.03%	1,594	1,200	32.83%	5,452.81	5,913.41	-7.79%	-7.79%
<b>IT</b> Associazione Italiana Leasing - ASSILEA and ANIASA	18,028.00	16,151.00	11.62%	11.62%	438,135	379,151	15.56%	99,456.00	104,153.00	-4.51%	-4.51%
<b>LT</b> Association of Lithuanian Banks - Leasing Committee	937.82	733.49	27.86%	27.86%	147,599	149,694	-1.40%	1,519.72	1,527.60	-0.52%	
<b>LV</b> Latvian Lessors Association	530.84	611.47	-13.19%	-13.19%				1,120.47	1,124.18	-0.33%	-0.33%
<b>MA</b> Association Professionnelle des Sociétés de Financement - APSF	1,155.03	1,152.31	0.24%	0.37%	14,328	13,293	7.79%	3,715.36	3,701.97	0.36%	0.50%
<b>NL</b> Nederlandse Vereniging van Leasemaatschappijen - NVL	4,292.00	4,172.00	2.88%	2.88%	47,425	54,326	-12.70%	8,000.00	8,000.00		
<b>NL</b> Vereniging van Nederlandse Autoleasemaatschappijen - VNA	4,525.00	4,611.00	-1.87%	-1.87%	200,984	175,513	14.51%	14,088.00	13,694.00	2.88%	2.88%
<b>NO</b> Finansieringsselskapenes Forening	5,567.97	5,159.41	7.92%	15.49%	47,009	40,611	15.75%	12,601.62	12,225.91	3.07%	10.30%
<b>PL</b> Polish Leasing Association	10,233.52	8,409.67	21.69%	21.30%	306,644	245,681	24.81%	18,195.33	15,371.51	18.37%	18.00%
<b>PT</b> Associação Portuguesa de Leasing, Factoring e Renting - ALF	2,421.00	1,855.00	30.51%	30.51%	63,588	47,578	33.65%	10,212.00	11,794.00	-13.41%	-13.41%
<b>RO</b> Romanian Leasing and Non Banking Financial Services Association	1,174.79	1,106.55	6.17%	6.17%	35,969	34,384	4.61%	2,415.43	2,613.94	-7.59%	-7.59%
<b>RS</b> Association of Leasing Companies in Serbia - ALCS	288.77	271.05	6.54%	10.46%	10,711	10,535	1.67%				
<b>RU</b> United Leasing Association - ULA	13,626.21	18,494.46	-26.32%	-11.33%	166,000	151,000	9.93%	62,804.45	68,498.00	-8.31%	10.34%
<b>SE</b> AFINA regrouping Finansbolagens Förening and Svenska Bankföreningen	7,100.62	6,853.15	3.61%	8.96%	377,465	358,747	5.22%	19,183.93	19,642.72	-2.34%	2.71%
<b>SI</b> Leasing Committee of the Banking Association of Slovenia	719.76	806.78	-10.79%	-10.79%	38,378	44,215	-13.20%	1,431.60	3,001.78	-52.31%	-52.31%
<b>SK</b> Association of Leasing Companies of the Slovak Republic	1,130.00	1,033.00	9.39%	9.39%	33,977	27,375	24.12%	2,350.00	2,266.00	3.71%	3.71%
<b>TR</b> Auto Leasing and Rental Companies Association - Tokkder	1,761.23	1,444.92	21.89%	39.84%	5,057	6,500	-22.20%	3,435.75	2,867.58	19.81%	37.45%
<b>UA</b> Ukrainian Union of Lessors - UUL	303.96	544.95	-44.22%	-42.63%	7,764	10,612	-26.84%	1,329.73	1,042.60	27.54%	31.19%
<b>UK</b> Finance and Leasing Association - FLA	12,482.01	11,372.25	9.76%	4.19%				33,165.04	35,483.83	-6.53%	-11.28%
<b>TOTAL</b>	<b>209,568.82</b>	<b>196,426.70</b>			<b>5,864,290</b>	<b>5,370,672</b>		<b>614,056.80</b>	<b>626,020</b>		
<b>% (based on homogenous sample)</b>			<b>6.69%</b>	<b>8.28%</b>			<b>9.19%</b>			<b>-1.91%</b>	<b>0.24%</b>

1) not adjusted for exchange rate fluctuations 2) adjusted for exchange rate fluctuations

### Notes

Figures in *italics* are estimates

Growth rates shown are calculated based on a homogenous sample of members reporting in both the 2013 and 2014 Annual Statistical Enquiries

Outstanding figures for Portugal include only finance leasing

## 2b. Hire Purchase 2014

	New Production							Outstandings (Mio€)			
	Mio€		% changes		Number of Contracts			Mio€		% changes	
	2014	2013	not adjusted <sup>1</sup>	adjusted <sup>2</sup>	2014	2013	%	2014	2013	not adjusted <sup>1</sup>	adjusted <sup>2</sup>
AT Verband Österreichischer Leasing-Gesellschaften - VÖL	442.73	446.96	-0.94%	-0.94%	14,464	14,333	0.91%	1,187.75	1,246.91	-4.74%	-4.74%
BE Association Belge des Entreprises de Leasing											
BE Fédération Belge des Loueurs de Véhicules - RENTA											
BG Bulgarian Association for Leasing - BAL											
CH Schweizerischer Leasingverband - SLV											
CZ Czech Leasing and Finance Association - CLFA	1,416.04	1,325.37	6.84%	13.24%	67,188	69,356	-3.13%	2,561.56	2,501.96	2.38%	8.51%
DE Bundesverband Deutscher Leasing-Unternehmen e.V. - BDL	5,920.00	6,010.00	-1.50%	-1.50%	74,000	70,000	5.71%	10,500.00	10,600.00	-0.94%	-0.94%
DK Finans og Leasing	1,899.85	2,238.83	-15.14%	-15.18%	92,420	115,685	-20.11%	4,636.74	4,169.81	11.20%	11.15%
EE Estonian Leasing Association								7.00		-100.00%	-100.00%
ES Asociación Española de Leasing y Renting - AELR											
ES Association Espanola de Renting de Vehiculos - AER											
FI Federation of Finnish Financial Services - FKL	2,100.00	2,014.00	4.27%	4.27%	92,693	92,180	0.56%	3,869.00	3,750.00	3.17%	3.17%
FR Association française des Sociétés Financières - ASF											
FR Fédération Nationale des Loueurs de Véhicules - FNLV											
GR Association of Greek Leasing Companies - AGLC											
IT Associazione Italiana Leasing - ASSILEA and ANIASA											
LT Association of Lithuanian Banks - Leasing Committee											
LV Latvian Lessors Association											
MA Association Professionnelle des Sociétés de Financement - APSF											
NL Nederlandse Vereniging van Leasemaatschappijen - NVL											
NL Vereniging van Nederlandse Autoleasemaatschappijen - VNA											
NO Finansieringsselskapenes Forening											
PL Polish Leasing Association											
PT Associação Portuguesa de Leasing, Factoring e Renting - ALF											
RO Romanian Leasing and Non Banking Financial Services Association											
RS Association of Leasing Companies in Serbia - ALCS											
RU United Leasing Association - ULA											
SE AFINA regrouping Finansbolagens Förening and Svenska Bankföreningen	5,212.07	5,259.90	-0.91%	4.21%	278,122	233,230	19.25%	10,154.09	10,760.10	-5.63%	-0.76%
SI Leasing Committee of the Banking Association of Slovenia											
SK Association of Leasing Companies of the Slovak Republic	811.00	775.00	4.65%	4.65%	48,932	47,585	2.83%	977.00	1,025.00	-4.68%	-4.68%
TR Auto Leasing and Rental Companies Association - Tokkder											
UA Ukrainian Union of Lessors - UUL											
UK Finance and Leasing Association - FLA	48,358.81	38,182.65	26.65%	20.22%				81,610.68	67,105.48	21.62%	15.44%
<b>TOTAL</b>	<b>66,160.49</b>	<b>56,252.71</b>			<b>667,819</b>	<b>642,369</b>		<b>115,496.81</b>	<b>101,166.26</b>		
<b>% (based on homogenous sample)</b>			<b>17.61%</b>	<b>13.88%</b>			<b>3.96%</b>			<b>14.17%</b>	<b>10.74%</b>

1) not adjusted for exchange rate fluctuations 2) adjusted for exchange rate fluctuations

### Notes

Figures in *italics* are estimates

Growth rates shown are calculated based on a homogenous sample of members reporting in both the 2013 and 2014 Annual Statistical Enquiries

## 4. 2014 Market Shares

### Leasing incl Long Term Rental

2014	New Production (Mio €)	Share of Leaseurope Market	Representivity	Total Market Size (Mio €)
<b>AT</b> Verband Österreichischer Leasing-Gesellschaften - VÖL	5,522.83	2.00%	94.63%	5,836.23
<b>BE</b> Association Belge des Entreprises de Leasing	4,356.90	1.58%	90.00%	4,841.00
<b>BE</b> Fédération Belge des Loueurs de Véhicules - RENTA	2,825.00	1.02%	90.00%	3,138.89
<b>BG</b> Bulgarian Association for Leasing - BAL	563.63	0.20%	90.00%	626.25
<b>CH</b> Schweizerischer Leasingverband - SLV	8,485.10	3.08%	80.00%	10,606.37
<b>CZ</b> Czech Leasing and Finance Association - CLFA	3,136.19	1.14%	97.00%	3,233.18
<b>DE</b> Bundesverband Deutscher Leasing-Unternehmen e.V. - BDL	49,840.00	18.08%	87.00%	57,287.36
<b>DK</b> Finans og Leasing	6,251.95	2.27%	90.00%	6,946.61
<b>EE</b> Estonian Leasing Association	867.00	0.31%	98.00%	884.69
<b>ES</b> Asociación Española de Leasing y Renting - AELR	6,550.01	2.38%	95.60%	6,851.47
<b>ES</b> Association Espanola de Renting de Vehiculos - AER	2,607.88	0.95%	99.00%	2,634.22
<b>FI</b> Federation of Finnish Financial Services - FKL	3,640.00	1.32%	80.00%	4,550.00
<b>FR</b> Association française des Sociétés Financières - ASF	30,043.00	10.90%	98.00%	30,656.12
<b>FR</b> Fédération Nationale des Loueurs de Véhicules - FNLV	10,166.00	3.69%	99.00%	10,268.69
<b>GR</b> Association of Greek Leasing Companies - AGLC	213.44	0.08%	100.00%	213.44
<b>IT</b> Associazione Italiana Leasing - ASSILEA and ANIASA	18,028.00	6.54%	95.00%	18,976.84
<b>LT</b> Association of Lithuanian Banks - Leasing Committee	937.82	0.34%		
<b>LV</b> Latvian Lessors Association	530.84	0.19%	97.00%	547.26
<b>MA</b> Association Professionnelle des Sociétés de Financement - APSF	1,155.03	0.42%	100.00%	1,155.03
<b>NL</b> Nederlandse Vereniging van Leasemaatschappijen - NVL	4,292.00	1.56%	95.00%	4,517.89
<b>NL</b> Vereniging van Nederlandse Autoleasemaatschappijen - VNA	4,525.00	1.64%	91.00%	4,972.53
<b>NO</b> Finansieringsselskapenes Forening	5,567.97	2.02%	90.00%	6,186.63
<b>PL</b> Polish Leasing Association	10233.52*	3.71%	100.00%	10,233.52
<b>PT</b> Associação Portuguesa de Leasing, Factoring e Renting - ALF	2,421.00	0.88%	99.00%	2,445.45
<b>RO</b> Romanian Leasing and Non Banking Financial Services Association	1,174.79	0.43%	89.00%	1,319.99
<b>RS</b> Association of Leasing Companies in Serbia - ALCS	288.77	0.10%	91.50%	315.59
<b>RU</b> United Leasing Association - ULA	13626.21*	4.94%	100.00%	13,626.21
<b>SE</b> AFINA regrouping Finansbolagens Förening and Svenska Bankföreningen	12,312.69	4.47%	80.00%	15,390.86
<b>SI</b> Leasing Committee of the Banking Association of Slovenia	719.76	0.26%	90.00%	799.73
<b>SK</b> Association of Leasing Companies of the Slovak Republic	1,941.00	0.70%	97.00%	2,001.03
<b>TR</b> Auto Leasing and Rental Companies Association - Tokkder	1,761.23	0.64%	73.00%	2,412.64
<b>UA</b> Ukrainian Union of Lessors - UUL	303.96	0.11%	85.00%	357.60
<b>UK</b> Finance and Leasing Association - FLA	60,840.82	22.07%	95.00%	64,042.97
<b>Leaseurope's representativity</b>	<b>275,729.31</b>		<b>91.4%</b> (**)	<b>297,876.31</b>

### Notes

\* Figures for Russia and Poland are estimates of the entire leasing markets in these countries. Our Russian member, the United Leasing Association represents about 90% of the Russian market and our Polish member, the Polish Leasing Associations also represents about 90% of the Polish market.

\*\* Leaseurope's representativity reflects its membership only

## 5. Exchange Rates

ISO2	Country	2014	2013
AT	Austria	1	1
BE	Belgium	1	1
BG	Bulgaria	1.9558	1.9558
CH	Switzerland	1.2145	1.2311
CZ	Czech Republic	27.536	25.98
DE	Germany	1	1
DK	Denmark	7.4548	7.4579
EE	Estonia	1	1
ES	Spain	1	1
FI	Finland	1	1
FR	France	1	1
GR	Greece	1	1
IE	Ireland	1	1
IT	Italy	1	1
LT	Lithuania	3.4528	3.4528
LU	Luxembourg	1	1
LV	Latvia	1	1
MA	Morocco	11.1763	11.161
MT	Malta	0	0
NL	Netherlands	1	1
NO	Norway	8.3544	7.8067
PL	Poland	4.1843	4.1975
PT	Portugal	1	1
RO	Romania	1	1
RS	Serbia*	117.306	113.1369
RU	Russian Federation	50.9518	42.337
SE	Sweden	9.0985	8.6515
SI	Slovenia	1	1
SK	Slovakia	1	1
TJ	Tajikistan	1	1
TN	Tunisia	0	0
TR	Turkey	2.9065	2.5335
UA	Ukraine	10.9156	10.6121
UK	United Kingdom	0.8061	0.8492

### Notes:

These rates are a yearly average and are taken from Eurostat (extraction date for 2014 exchange rates is 27.03.2015). Where exchange rates were not available from Eurostat, information from the national central banks was used.

Rates in the table are provided in the following way: 1 Eur = x Local Currency, for instance 1 Eur = 0.8061 GBP(£) in 2014

Romanian Leasing and Non-Banking Financial Services Association reports in Euros

(\*) Alternatively, the following annual exchange rates might be used for Serbia if needed: 1 Eur = 113,1369 RSD in 2013 and 1 Eur = 117,306 RSD in 2014

## 6a. Equipment (Leasing & Hire Purchase)

	New Production							Outstandings			
	Mio €		% change		Number of Contracts			Mio €		% change	
	2014	2013	not adj. <sup>1</sup>	adjusted <sup>2</sup>	2014	2013	%	2014	2013	not adj. <sup>1</sup>	adjusted <sup>2</sup>
<b>AT</b> Verband Österreichischer Leasing-Gesellschaften - VÖL	5,019.94	4,690.70	7.02%	7.02%	187,277	184,697	1.40%	12,045.87	11,862.32	1.55%	1.55%
<b>BE</b> Association Belge des Entreprises de Leasing	3,765.50	3,683.40	2.23%	2.23%	81,286	82,155	-1.06%	8,824.80	8,613.70	2.45%	2.45%
<b>BE</b> Fédération Belge des Loueurs de Véhicules - RENTA	2,825.00	2,513.85	12.38%	12.38%				5,717.17	5,492.01	4.10%	4.10%
<b>BG</b> Bulgarian Association for Leasing - BAL	539.96	518.27	4.18%	4.18%				1,358.00	1,272.29	6.74%	6.74%
<b>CH</b> Schweizerischer Leasingverband - SLV	8,485.10	7,275.61	16.62%	15.05%	238,221	217,685	9.43%	17,604.97	16,239.14	8.41%	6.95%
<b>CZ</b> Czech Leasing and Finance Association - CLFA	3,019.36	2,806.01	7.60%	14.05%	118,971	116,849	1.82%	5,972.40	5,882.91	1.52%	7.60%
<b>DE</b> Bundesverband Deutscher Leasing-Unternehmen e.V. - BDL	48,210.00	44,490.00	8.36%	8.36%	1,506,000	1,412,000	6.66%	95,500.00	95,600.00	-0.10%	-0.10%
<b>DK</b> Finans og Leasing	6,038.39	5,712.06	5.71%	5.67%	191,037	191,543	-0.26%	12,217.77	11,083.82	10.23%	10.18%
<b>EE</b> Estonian Leasing Association	867.00	882.00	-1.70%	-1.70%	40,000	41,000	-2.44%	1,978.00	1,849.00	6.98%	6.98%
<b>ES</b> Asociación Española de Leasing y Renting - AELR	5,630.86	3,865.72	45.66%	45.66%	180,474	141,439	27.60%	12,999.07	12,482.60	4.14%	4.14%
<b>ES</b> Association Espanola de Renting de Vehiculos - AER	2,607.88	2,211.73	17.91%	17.91%				6,257.83	6,231.08	0.43%	0.43%
<b>FI</b> Federation of Finnish Financial Services - FKL	3,587.00	3,351.00	7.04%	7.04%	304,972	246,263	23.84%	8,266.00	8,092.00	2.15%	2.15%
<b>FR</b> Association française des Sociétés Financières - ASF	25,367.00	24,407.00	3.93%	3.93%	966,269	927,187	4.22%	47,389.00	46,803.00	1.25%	1.25%
<b>FR</b> Fédération Nationale des Loueurs de Véhicules - FNLV	10,166.00	8,773.00	15.88%	15.88%	444,672	417,675	6.46%				
<b>GR</b> Association of Greek Leasing Companies - AGLC	165.19	134.51	22.81%	22.81%	1,572	1,182	32.99%	1,088.80	1,322.05	-17.64%	-17.64%
<b>IT</b> Associazione Italiana Leasing - ASSILEA and ANIASA	13,726.00	12,327.00	11.35%	11.35%	433,951	375,446	15.58%	32,541.00	36,143.00	-9.97%	-9.97%
<b>LT</b> Association of Lithuanian Banks - Leasing Committee	710.61	722.92	-1.70%	-1.70%	147,522	149,669	-1.43%	1,349.66	1,326.32	1.76%	
<b>LV</b> Latvian Lessors Association	529.79	609.26	-13.04%	-13.04%				1,120.47	1,124.18	-0.33%	-0.33%
<b>MA</b> Association Professionnelle des Sociétés de Financement - APSF	872.11	923.84	-5.60%	-5.47%	13,973	12,992	7.55%	2,368.67	2,455.23	-3.53%	-3.39%
<b>NL</b> Nederlandse Vereniging van Leasemaatschappijen - NVL	4,292.00	4,172.00	2.88%	2.88%	47,425	54,326	-12.70%	8,000.00	8,000.00		
<b>NL</b> Vereniging van Nederlandse Autoleasemaatschappijen - VNA	4,525.00	4,611.00	-1.87%	-1.87%	200,984	175,513	14.51%	14,088.00	13,694.00	2.88%	2.88%
<b>NO</b> Finansieringsselskapenes Forening	5,565.81	5,150.06	8.07%	15.65%	47,004	40,538	15.95%	12,429.74	12,031.08	3.31%	10.56%
<b>PL</b> Polish Leasing Association	9,935.47	8,021.25	23.86%	23.47%	306,508	245,377	24.91%	16,367.28	13,457.06	21.63%	21.24%
<b>PT</b> Associação Portuguesa de Leasing, Factoring e Renting - ALF	1,784.00	1,356.00	31.56%	31.56%	61,982	46,167	34.26%	3,000.00	4,043.00	-25.80%	-25.80%
<b>RO</b> Romanian Leasing and Non Banking Financial Services Association	1,139.34	1,051.40	8.36%	8.36%	35,916	34,321	4.65%	2,032.73	2,169.70	-6.31%	-6.31%
<b>RS</b> Association of Leasing Companies in Serbia - ALCS	274.68	269.14	2.06%	5.82%	10,673	10,531	1.35%				
<b>RU</b> United Leasing Association - ULA	13,345.95	18,310.23	-27.11%	-12.28%	166,000	151,000	9.93%	61,548.37	67,269.76	-8.51%	10.11%
<b>SE</b> AFINA regrouping Finansbolagens Förening and Svenska Bankföreningen	12,309.06	12,090.74	1.81%	7.07%	655,546	591,923	10.75%	29,284.61	30,343.99	-3.49%	1.50%
<b>SI</b> Leasing Committee of the Banking Association of Slovenia	712.55	742.68	-4.06%	-4.06%	38,348	44,012	-12.87%	1,171.67	1,324.41	-11.53%	-11.53%
<b>SK</b> Association of Leasing Companies of the Slovak Republic	1,869.00	1,747.00	6.98%	6.98%	82,785	74,859	10.59%	2,886.00	2,842.00	1.55%	1.55%
<b>TR</b> Auto Leasing and Rental Companies Association - Tokkder	1,761.23	1,444.92	21.89%	39.84%	5,057	6,500	-22.20%	3,435.75	2,867.58	19.81%	37.45%
<b>UA</b> Ukrainian Union of Lessors - UUL	303.96	544.95	-44.22%	-42.63%	7,764	10,612	-26.84%	1,329.73	1,042.60	27.54%	31.19%
<b>UK</b> Finance and Leasing Association - FLA	60,334.69	49,181.64	22.68%	16.45%				114,775.72	102,589.31	11.88%	6.20%
<b>TOTAL</b>	<b>260,285.42</b>	<b>238,590.87</b>			<b>6,522,189</b>	<b>6,003,461</b>		<b>544,949.07</b>	<b>535,549.12</b>		
<b>% (based on homogenous sample)</b>			<b>9.09%</b>	<b>9.51%</b>			<b>8.64%</b>			<b>1.76%</b>	<b>3.57%</b>

1) not adjusted for exchange rate fluctuations 2) adjusted for exchange rate fluctuations

### Notes

Figures in *italics* are estimates

Growth rates shown are calculated based on a homogenous sample of members reporting in both the 2013 and 2014 Annual Statistical Enquiries

Outstanding figures for Portugal include only finance leasing

## 6b. Real Estate

	New Production							Outstandings (Mio€)			
	Mio €		% change		Number of Contracts			Mio €		% change	
	2014	2013	not adj. <sup>1</sup>	adjusted <sup>2</sup>	2014	2013	%	2014	2013	not adj. <sup>1</sup>	adjusted <sup>2</sup>
AT Verband Österreichischer Leasing-Gesellschaften - VÖL	502.89	1,113.40	-54.83%	-54.83%	166	161	3.11%	10,299.19	10,926.86	-5.74%	-5.74%
BE Association Belge des Entreprises de Leasing	591.40	438.40	34.90%	34.90%	202	162	24.69%	4,172.80	4,170.20	0.06%	0.06%
BE Fédération Belge des Loueurs de Véhicules - RENTA											
BG Bulgarian Association for Leasing - BAL	23.67	42.64	-44.48%	-44.48%				240.11	310.19	-22.59%	-22.59%
CH Schweizerischer Leasingverband - SLV											
CZ Czech Leasing and Finance Association - CLFA	116.83	77.75	50.26%	59.26%	29	15	93.33%	1,055.67	1,295.77	-18.53%	-13.65%
DE Bundesverband Deutscher Leasing-Unternehmen e.V. - BDL	1,630.00	1,330.00	22.56%	22.56%	130	160	-18.75%	37,000.00	40,000.00	-7.50%	-7.50%
DK Finans og Leasing	213.55	80.99	163.69%	163.58%				1,081.85	1,017.18	6.36%	6.31%
EE Estonian Leasing Association								30.00	35.00	-14.29%	-14.29%
ES Asociación Española de Leasing y Renting - AELR	919.15	815.38	12.73%	12.73%	957	905	5.75%	8,178.09	7,831.90	4.42%	4.42%
ES Asociación Española de Renting de Vehículos - AER											
FI Federation of Finnish Financial Services - FKL	53.00	28.00	89.29%	89.29%	18	12	50.00%	461.00	407.00	13.27%	13.27%
FR Association française des Sociétés Financières - ASF	4,676.00	4,359.00	7.27%	7.27%	1,747	1,903	-8.20%	37,685.00	37,876.00	-0.50%	-0.50%
FR Fédération Nationale des Loueurs de Véhicules - FNLV											
GR Association of Greek Leasing Companies - AGLC	48.25	78.99	-38.92%	-38.92%	22	18	22.22%	4,364.01	4,591.36	-4.95%	-4.95%
IT Associazione Italiana Leasing - ASSILEA and ANIASA	4,302.00	3,824.00	12.50%	12.50%	4,184	3,705	12.93%	66,915.00	68,010.00	-1.61%	-1.61%
LT Association of Lithuanian Banks - Leasing Committee	227.21	10.57	2049.34%	2049.34%	77	25	208.00%	170.07	201.29	-15.51%	-15.51%
LV Latvian Lessors Association	1.05	2.21	-52.38%	-52.38%							
MA Association Professionnelle des Sociétés de Financement - APSF	282.92	228.47	23.83%	24.00%	355	301	17.94%	1,346.69	1,246.74	8.02%	8.16%
NL Nederlandse Vereniging van Leasemaatschappijen - NVL											
NL Vereniging van Nederlandse Autoleasemaatschappijen - VNA											
NO Finansieringsselskapenes Forening	2.16	9.35	-76.95%	-75.34%	5	73	-93.15%	171.89	194.83	-11.78%	-5.59%
PL Polish Leasing Association	298.04	388.42	-23.27%	-23.51%	136	304	-55.26%	1,828.05	1,914.45	-4.51%	-4.81%
PT Associação Portuguesa de Leasing, Factoring e Renting - ALF	637.00	499.00	27.66%	27.66%	1,606	1,411	13.82%	7,212.00	7,751.00	-6.95%	-6.95%
RO Romanian Leasing and Non Banking Financial Services Association	35.46	55.15	-35.70%	-35.70%	53	63	-15.87%	382.70	444.24	-13.85%	-13.85%
RS Association of Leasing Companies in Serbia - ALCS	14.08	1.90	639.71%	666.96%	38	4	850.00%				
RU United Leasing Association - ULA	280.27	184.24	52.12%	83.08%				1,256.09	1,228.24	2.27%	23.08%
SE AFINA regrouping Finansbolagens Förening and Svenska Bankföreningen	3.63	22.31	-83.74%	-82.90%	41	54	-24.07%	53.42	58.83	-9.21%	-4.52%
SI Leasing Committee of the Banking Association of Slovenia	7.21	64.10	-88.75%	-88.75%	30	203	-85.22%	259.93	1,677.37	-84.50%	-84.50%
SK Association of Leasing Companies of the Slovak Republic	72.00	61.00	18.03%	18.03%	124	101	22.77%	441.00	449.00	-1.78%	-1.78%
TR Auto Leasing and Rental Companies Association - Tokkder											
UA Ukrainian Union of Lessors - UUL											
UK Finance and Leasing Association - FLA	506.13	373.27	35.59%	28.71%							
<b>TOTAL</b>	<b>15,443.89</b>	<b>14,088.53</b>			<b>9,920</b>	<b>9,580</b>		<b>184,604.54</b>	<b>191,637.45</b>		
<b>% (based on homogenous sample)</b>			<b>9.62%</b>	<b>9.89%</b>			<b>3.55%</b>			<b>-3.67%</b>	<b>-3.50%</b>

1) not adjusted for exchange rate fluctuations 2) adjusted for exchange rate fluctuations

### Notes

Figures in *italics* are estimates

Growth rates shown are calculated based on a homogenous sample of members reporting in both the 2013 and 2014 Annual Statistical Enquiries

Outstanding figures for Portugal include only finance leasing

As of 2014, The Leasing Committee of the Banking Association of Slovenia does not include the statistics from those members who transferred some/all portions of their real estate portfolio into specialised companies



## 20a. Short Term Car Rental

	Number of Cars Bought in		Fleet Size		Number of Rentals Made	
	2014	2013	2014	2013	2014	2013
<b>BE</b> Fédération Belge des Loueurs de Véhicules - RENTA	21,350	22,246	16,931	17,603	508,134	527,038
<b>ES</b> Asociación Española de Renting de Vehículos - AER	0	na	334,617	na	116,555	na
<b>FR</b> Fédération Nationale des Loueurs de Véhicules	163,200	160,000	153,000	150,000	3,570,000	3,500,000
<b>IT</b> ANIASA	76,146	82,287	98,581	100,260	4,187,000	4,211,000
<b>PT</b> Assoc. dos Industriais de Aluguer de Automóveis sem Condutor - ARAC	31,989	na	52,182	na	1,923,815	na
<b>RO</b> Romanian Leasing and Non Banking Financial Services Association	25,261	na	na	na	na	na
<b>TR</b> Auto Leasing and Rental Companies Association - Tokkder	19,191	28,437	26,240	25,010	2,204,160	2,130,120
<b>UK</b> British Vehicle Rental and Leasing Association - BVRLA	319,500	280,000	246,000	240,000	11,000,000	11,000,000
<b>TOTAL</b>	<b>656,637</b>	<b>572,970</b>	<b>927,551</b>	<b>532,873</b>	<b>23,509,664</b>	<b>21,368,158</b>

## 20b. Short Term Rental - Total Fleet Per Vehicle Category

	2014 Fleet Size			Total
	Passenger Cars	LCVs	HCVs	
		< 3.5 t	> 3.5 t	
<b>BE</b> Fédération Belge des Loueurs de Véhicules - RENTA	16,931	840		17,771
<b>ES</b> Asociación Española de Renting de Vehículos - AER	334,617	71,378	2,100	408,095
<b>FR</b> Fédération Nationale des Loueurs de Véhicules	153,000	35,280		188,280
<b>IT</b> ANIASA	98,581	4,504		103,085
<b>PT</b> Assoc. dos Industriais de Aluguer de Automóveis sem Condutor - ARAC	52,182	3,972	4	56,158
<b>RO</b> Romanian Leasing and Non Banking Financial Services Association	na			
<b>TR</b> Auto Leasing and Rental Companies Association - Tokkder	26,240			26,240
<b>UK</b> British Vehicle Rental and Leasing Association - BVRLA	246,000	166,000		412,000
<b>TOTAL</b>	<b>927,551</b>			<b>1,211,629</b>

### Notes

Figures in *italics* are estimates